

LIZA J. LEE

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SUMMARY:

- **Product marketing** collaborations with creative directors, producers, UX designers, developers, and stakeholders for content strategy, copywriting, and UX writing. Recent enterprise work includes Apple, Microsoft, RBC, TELUS, BCAA, FortisBC, Amazon, and Accenture Song.
- **Marketing management** launches with budgets up to \$1 M each for marketing plans, branding, trademarking, and content at HSBC (world's local bank) and PCIS (IT consulting).
- **Marketing automation** campaigns for Western Union Business Solutions for 1.5 million emails/month in campaigns on Oracle Eloqua and Binary Stream (Microsoft Partner) on HubSpot.
- **Gen AI for LLM** prompts and completions that met high daily quota and quality standards for an Accenture global team of 500+ writers and editors with 500,000+ prompts and completions.

TECHNICAL SKILLS:

Marketing, AI Prompts for LLMs, SEO, SEM, Google Ads, Facebook Ads, Social Media, CMS, Adobe CS, Canva

PROFESSIONAL EXPERIENCE:

Critical Mass, Vancouver, BC

Jun 2025 – Mar 2026

Copywriter & UX Writer (Apple.com Transactions)

- Participated in strategic brainstorming, campaign and brief development, and creative.
- Worked closely with art directors and designers to bring concepts to life and ensure copy tone and style are consistent with tone and style on multiple projects simultaneously.
- Collaborated with project teams to understand business objectives and audience demographics.
- Translated creative direction and copy points from creative briefs into engaging and effective copy concepts with high standards and quality control.
- Liaised and presented to internal teams.

Avanade (Accenture), Vancouver, BC

Sep 2020 – Jun 2025

Content Strategist & Copywriter (Various Industries)

- Provided content strategy and copywriting for Avanade, Microsoft, and Accenture projects.
- Helped internal stakeholders understand and produce on-brand content target personas need to find information, make decisions, and complete tasks on the user journey.
- Created content strategy deliverables for content models, content audits, content maps, taxonomies, voice and tone docs, style guides, strategy presentations, and copy decks.
- Wrote and edited short and long-form LLM prompts and completions that met high daily quota and quality standards for an Accenture global team of 500+ writers and editors
- Conducted high-quality research and fact-check before submitting copy for reviews.
- Developed competitive RFP proposals for enterprise, mid-market, and public-sector for IT consulting and UX projects at Avanade (Accenture).
- Produced high-quality written content: executive summaries, solution descriptions, methodologies, project plans, budgets, pricing rationales, and case studies.
- Provided proposal writing and copy editing for Accenture Utilities infrastructure funding.
- Won the Avanade Shark Thank Award 2022 for the NFT Roadmap & Web 3.0.

Various Agencies & Contracts, Vancouver, BC

Jan 2016 – May 2021

Content Marketing Specialist (Various Industries)

- Provided content for Microsoft (tech stack), Beanworks (AP automation), Microserve (IT / MSP), Binary Stream (Dynamics ERPs ISV), Symcor (fintech), Commonwealth FX (global payments), BCAA (insurance), FortisBC (utilities), Skunkworks (legal), Pacific Place Group (real estate), Data Driven Marketing (education), and Pacific Blue Cross (insurance).
- Collaborations on persona development, content audit, content strategy, and content writing.
- Developed content calendar for sales collateral, web content, landing pages, and PR.
- Adobe InDesign and copywriting for case studies, whitepapers, sales sheets, and brochures.
- Web copywriting included SEO keywords, onsite optimization and offsite optimization.

Financial Confidence Advisors, Vancouver, BC

Aug 2014 – Apr 2016

Marketing Specialist (Financial Services)

- Created marketing plans, collateral, CRM, email, social media, and WordPress CMS, forms and letters for insurance products, financial planning, succession planning, and exit planning.
- Wrote and designed investor pitch deck PowerPoint presentations.
- Developed leads and new accounting firm partners, resulting in a 10% bonus.

Western Union Business Solutions, Vancouver, BC

Mar 2012 – Dec 2013

Marketing Automation Specialist (Global Payments)

- Executed tactics for 1.5 million emails / month and 400,000 global payments contacts in Eloqua.
- Created emails, lead nurturing programs, forms, landing pages, reports, and lists from Salesforce.
- Trained staff to create emails, lists, scheduled deployments, and reports on Oracle Eloqua.
- Updated monthly, weekly, and daily news content for North America, Europe and Asia Pacific.
- HTML skills and project management for multiple campaigns with stakeholder approvals globally.

PCIS (IT Consulting), Vancouver, BC

Apr 2011 – Mar 2012

Marketing Communications Manager (Technology)

- Collaborated on persona development for information architecture, content audit, content matrix, content gap analysis, competitive content analysis, content guidance, editorial guidance and SEO.
- Wrote and optimized web content, case studies, and whitepapers for IBM Lotus Notes, IBM Lotus Domino, IBM WebSphere, Microsoft Outlook, Microsoft Exchange, and Microsoft SharePoint.
- Worked with the TELUS communications team on joint content for TELUS Health and PCIS.
- User-testing for social media agency tool with software developers acquired by IBM.

Sage, Richmond, BC

Dec 2010 – Apr 2011

Copywriter / Content Strategist (Technology)

- Wrote creative briefs with marketing and product managers for Sage50 and Business Intelligence.
- Provided copywriting for webpages, banner ads, email, and social media.
- Proofread and QA English, French, and Spanish Sage 50 websites.
- Learned all features of Sage50 accounting software for small businesses.

Guaranteed SEO, Vancouver, BC

Mar 2010 – Mar 2011

SEO Copywriter (Various Websites)

- Worked with clients to discover content needs and collaborate on persona development.
- Web copywriting included SEO keywords, onsite optimization and offsite optimization.
- Headlines, meta descriptions, section headings, bullet points, body copy, and captions.

FREY WILLE, Vancouver, BC

Sep 2010 – Mar 2011

Publicist (Art / Design)

- Promoted opening of FREY WILLE (art and design retail boutique) locally and nationally.
- PR launch, invitations to +40 editors with product placements in Westender, Where, and NUVO.
- ET Canada interview at the Vancouver Fashion Week opening gala and media launch.
- Product postings to generate social media engagement on Twitter and Facebook.

HSBC Asset Management, Vancouver, BC

Apr 2004 – Dec 2007

Marketing Communications Manager (Financial Services)

- HSBC content management in Canada (English, French, Chinese), US, and Bermuda.
- Provided channel marketing management and product launches with budgets up to \$1 M.
- Developed the marketing plan, brand, and trademark for the launch of HSBC LifeMap Portfolios.
- Project Owner / Executive Producer of Meet the Manager global microsite and 30 video webcasts.
- Project Manager for website redesign for institutional, private, retail, and financial advisor channels.

AQUENT (Creative Staffing), Vancouver, BC

Jan 2001 – Aug 2010

Content Strategist / UX Writer (Enterprise Websites & Intranets)

- Collaborations with creative directors, UX designers, visual designers, developers, and stakeholders for web development, content strategy and editing of websites and intranets.
- ICBC, TELUS, Best Buy, Seagate, Shea Homes, FortisBC, PwC, BCAA, BCIT, and HSBC

Account Director (JWT HSBC Direct Savings Account)

- Lead JWT account team for PPC, banner ads, and landing pages for \$20 M account.
- Digital campaign succeeded in attracting \$2 B in deposits for HSBC Direct Savings.
- Developed and wrote client briefs for the acquisition and retention campaigns for direct savings.

EDUCATION & TRAINING:

Bachelor of Arts Degree (English) – *University of British Columbia, Vancouver, BC*

Insurance & Claims – *Insurance Institute of British Columbia, Vancouver, BC*

Diploma in Digital Media Arts – *Vancouver Training Institute, Vancouver, BC*

Certificate in Marketing Communications – *British Columbia Institute of Technology, Burnaby, BC*

Certificate in Web & Print Production – *Corporate Communications Training, Vancouver, BC*

Digital Marketing Training Courses – *Online Learning and Vancouver, BC*

- Using AI for Search Engine Optimization Content at LinkedIn
- Product Launch: For Microsoft go-to-market content at Udemy
- Google Ads: Google Ads Grant Training at The Art Party
- HubSpot: Inbound Marketing Online Training at Binary Stream
- Eloqua: Marketing Automation Online Training at Western Union Business Solutions
- FutureWorks: Technology Training Program with IBM and Microsoft at PCIS
- Advanced Internet Marketing Program: Internet Marketing Center
- Advertising Copywriting: Simon Fraser University